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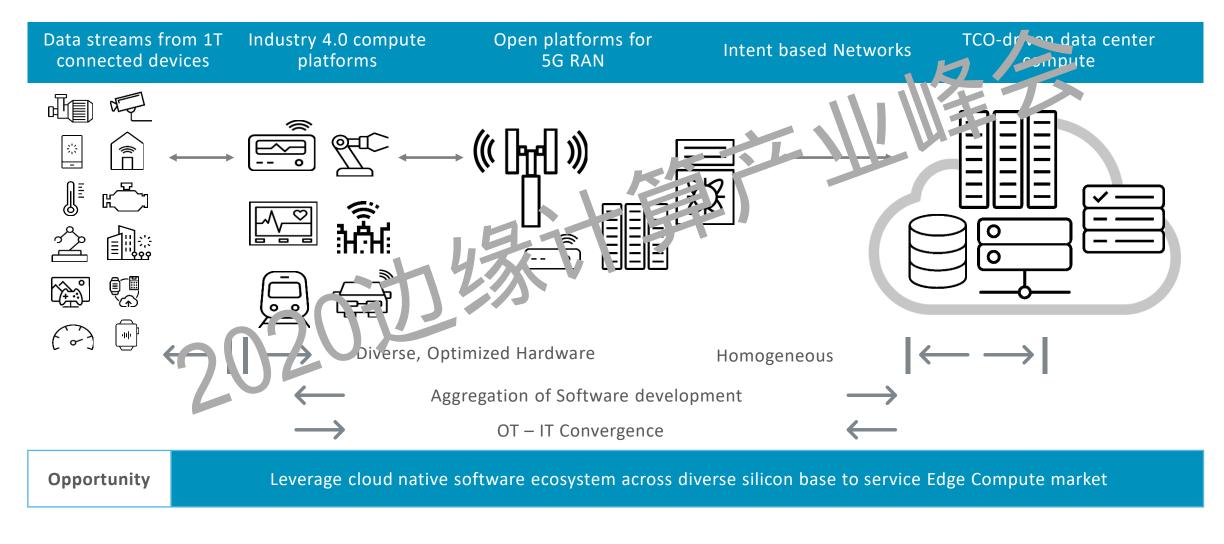
PROJECT CASSINI

Ensuring a Secure Cloud Native

Jacy Fan Marketing Manager, High Performance IoT, A/I Lob

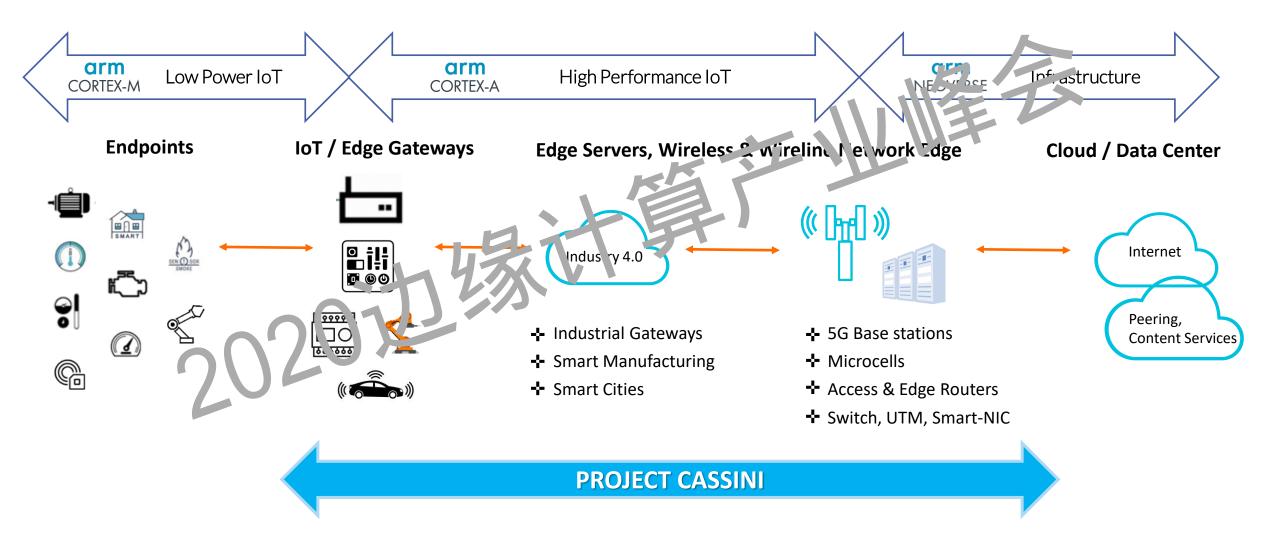


A Frictionless Edge Unlocks Value From the IoT





Device to Cloud – the Arm-powered continuum



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Project Cassini Summary

Initiative to ensure a secure, cloud-native experience across the Arm edge ecosystem

- Designed to support and enable diverse Arm based hardware
- Enables the ecosystem to leverage the significant investment made in cloud native to two real

Made up of three main components

- Robust standards leverage software development, but allow for & celebrate hardware diversity
- Security APIs & certification that can be trusted by developers across workloads and ecosystems
- Cloud native software stacks and reference use cases

Tangible ben efits across the value chain

- Provides choice and optimized hardware (diversity) for ODM, OEM, and end users
- Reduces cost and friction of supporting Arm for ISVs and System Integrators

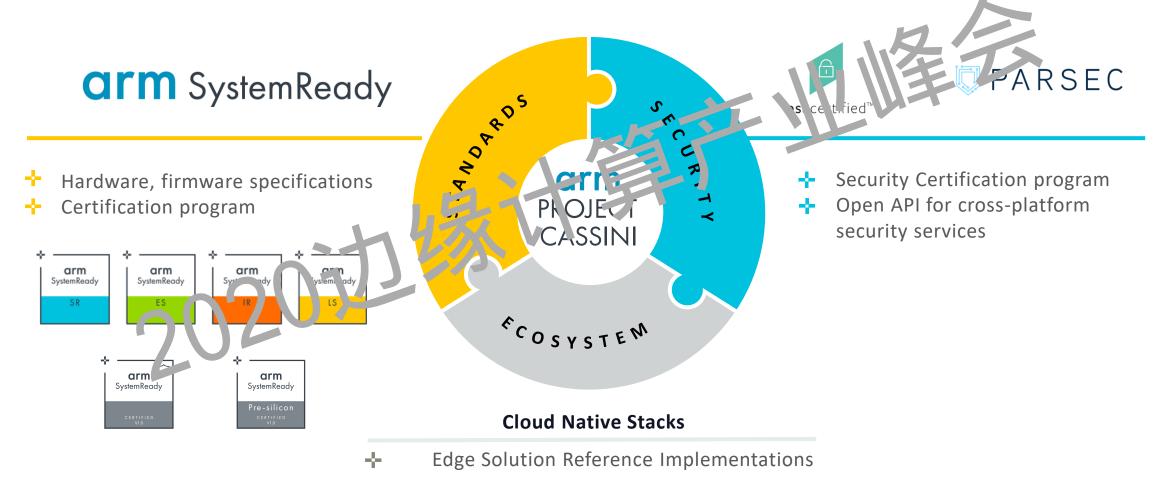
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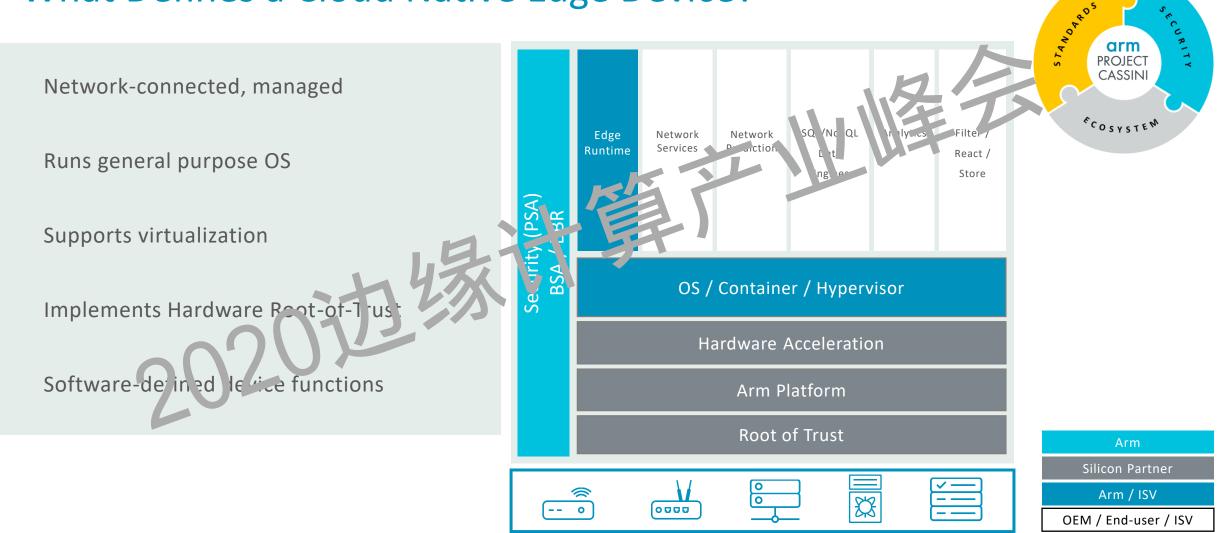


Project Cassini

Ensuring a cloud-native experience across a diverse and secure edge ecosystem



What Defines a Cloud Native Edge Device?



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Standards: Arm SystemReady

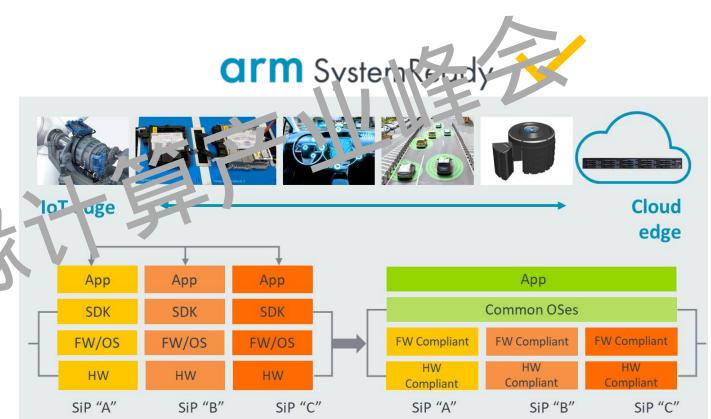
Hardware and Firmware Standards + Certification

Implementation standards around the Arm architecture: HW & FW

Standard OS, containers and Hypervisors simply 'work' on Arm

Multiple certification 'bands' allow hardware flexibility

- 'SR' (ServerReady) targets homogeneity in the cloud/data cel tel
- 'ES' (Embedded Ger et) brittes enterprise workloads to diverse Arm hardware
- 'IR' (IoT Ready) runs community distros on IoT platforms



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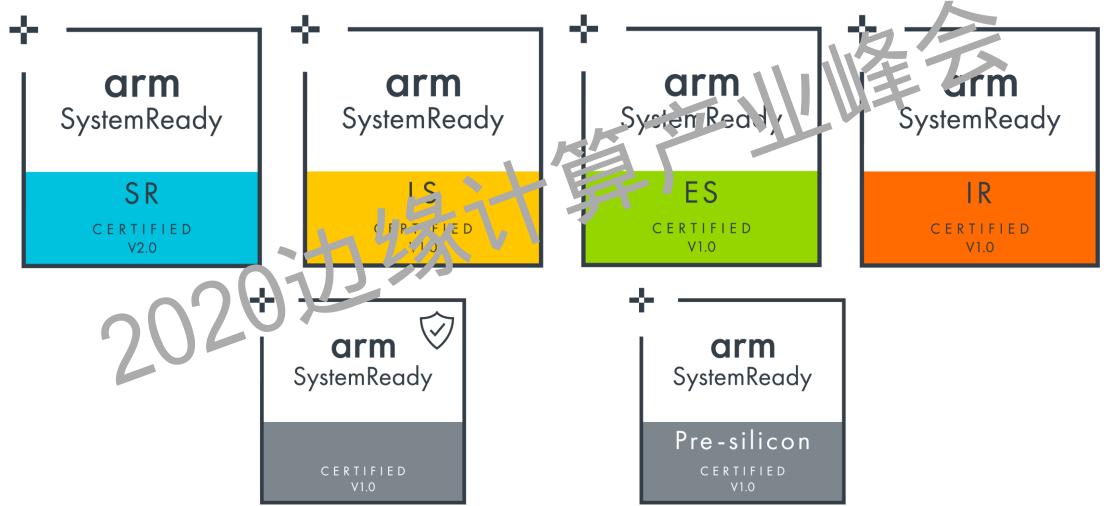
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arm SystemReady

One Program, Multiple Bands



arm Computing CONSORTIUM STANDA arm PROJECT CASSINI SystemReady Simplifies Landing Distros on Arm Platforms COSYSTEM Deploy a cloud native stack Silicon SoCs are targeted SystemReady Hardware & SDKs provide a th minimal coino custom across market standards-driven baseline for ODMs, OEMs & Partner segments engi le ring ISVs CPU Windows High-performance IoT Gateways SuSEAndroid Integrity OpenWRT FedoraloT **n** SystemRe Ubuntu OT/IT convergence systems ESXi CentOS Yocto SDK SLESWindRiver OpenSUSE MentorLinux DIY VXWorks IoT FreeBSI GPU Indu try 1. I pla for hs **RedHat** Debian ONX SDK

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merprise Edge Networks

Carrier Edge Servers

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PSA for constrained IoT devices

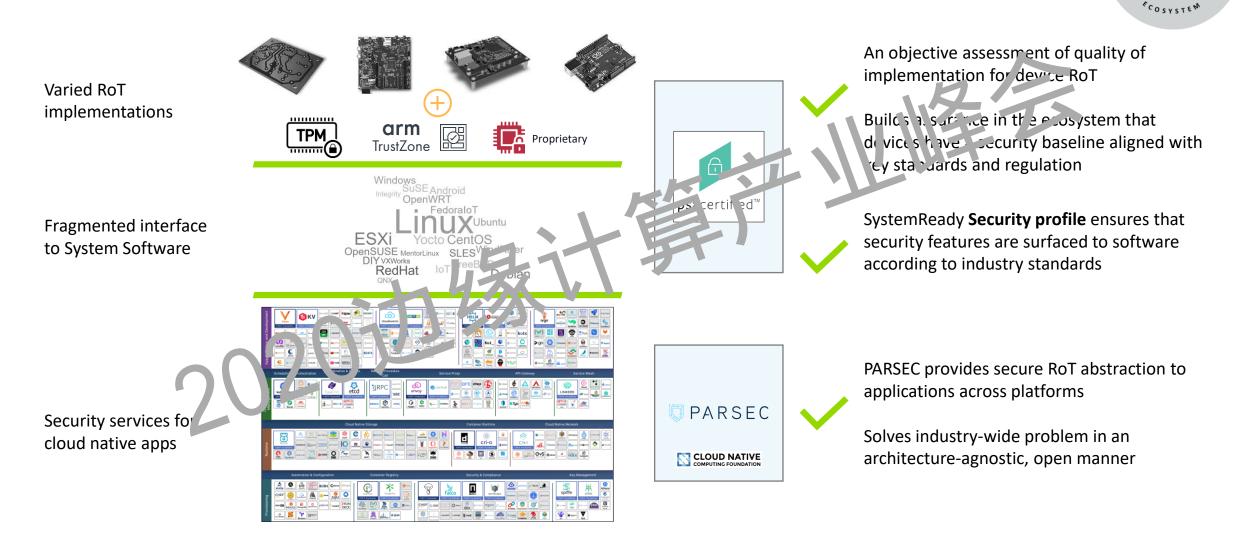
The open device security framework, with independent testing



PSA: enabling right-sized device security



A secure baseline with PSA Certified & PARSEC

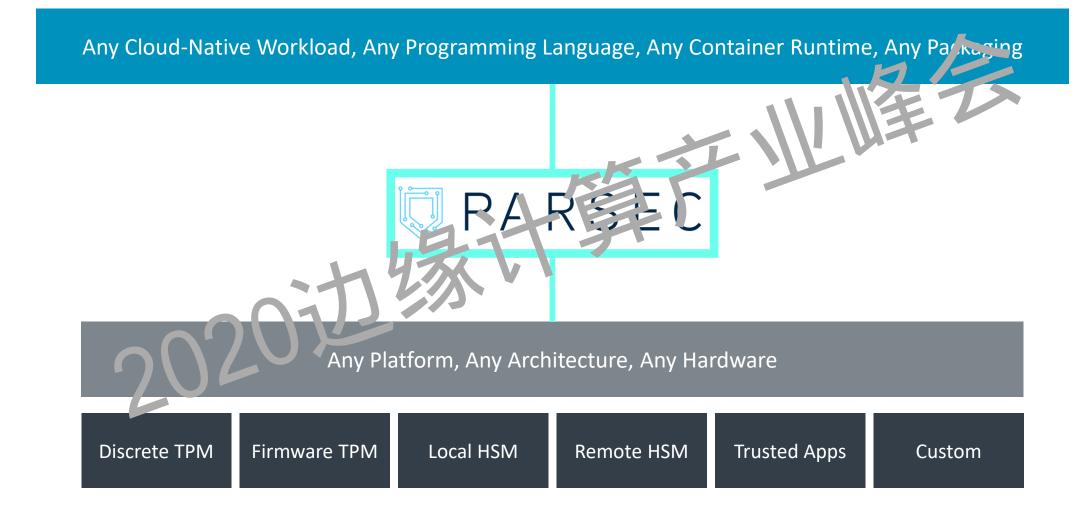


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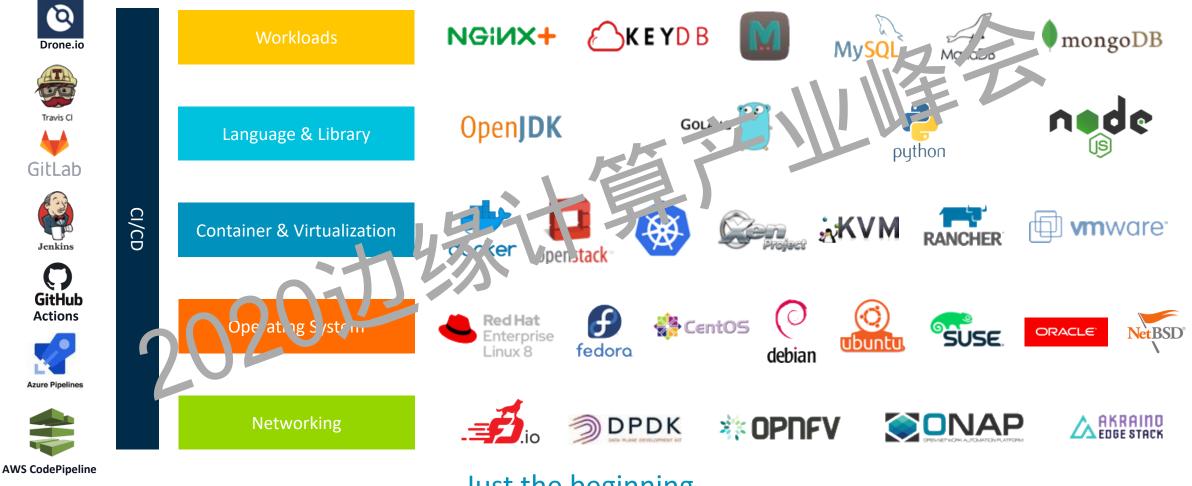


The PARSEC Vision





Bringing Arm Cloud-Native Ecosystem Successes to the Edge



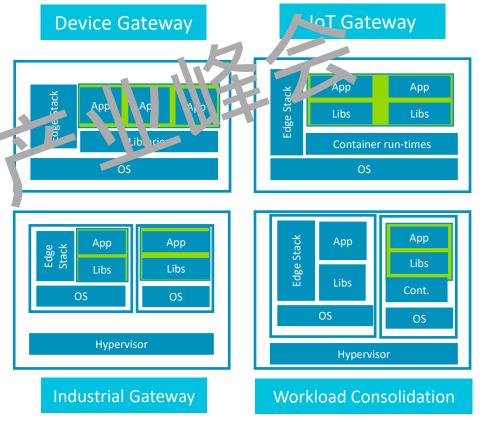
Just the beginning...

ODM Use case: Workload migration

• Challenge

arm

- SW application standardization across multi-arch Tier-1 ODM product portfolio
- Migrating workloads from x86 to Arm has been too demanding making it simpler to sell non-optimal x86 solutions
- Majority demand from end-customers for Arm based products
 - Smaller form-factor, lower power failers, windo, choice
- Project Cassini Solves ODM barriers to A m. Couloyments
 - Enables at-scale deployment, securit / and management experience they are used to while region, the value of Arm's diverse and vibrant ecosystem







Remote I/O & DAQ Devices

Machine Vision

RISC-Based Gateways

Embedded Automation PCs



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*COSYSTEN

Control IPC

Intelligent HMI

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Use Case – Smart Cities

Smart City Platform for urban deployments

Challenge

- Need Simplified consistent SW deployment, portability and management experience across a diverse OEM supply chain to speed implementations
- Manage devices at scale through the cloud
- Multiple SIP, OS, OEMs, Applications and System Integrators
- Virtualized Gateways hosting cloud-ratice tack, securely managed and orchestrated remotely.

Solution

- Project Cassini enables In ecoerclanity of HW + SW across a complex and diverse set of services
- Low overall cost (Deployment, servicing, updates)
- End to end, top down security
- A continuum of Arm devices, from endpoints to Servers



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The Project Cassini Advantage

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		Challenges Project Cassini Value proposition
*	Silicon Partners	 Narrow, fragmented, shrinking SAM Costly undifferentiated software Defended er partils market op sortunities Desources can focus constifierentiation
*	ODM / OEM	 SW investment is a barrier to silicor orcice, paves way for architecture locitie
*	ISV / OSV	Cannot we point up out soft are ports for diverse lard wave Create unified ports for the entire Arm ecosystem
*	Systen Integrator	 Need to choose between <i>deployability</i> or optimized hardware Deploy across diverse hardware platforms
*	ІТ / ОТ	 Struggling to integrate IoT devices into their IT management systems Enables IoT devices to be easily updated, managed & secured with no truck roll

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Engaging on Project Cassini

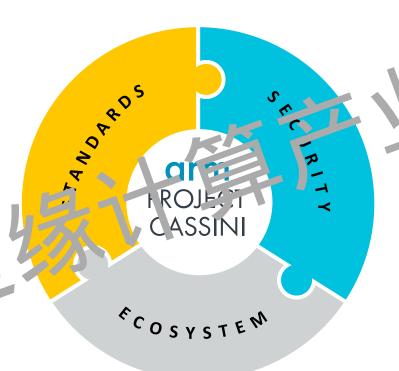
arm SystemReady

Adoption

- Silicon Partner SoC design
- Silicon Partner reference boards
- ODM Commercial portfolio
- OEM in-house platform designs
- EDA Partners
- Standard off-the-shelf or community of distro and Hypervisors

Arive cacy

- OSVs/ISVs
- Cloud, Telc , Enterprise OEMs
- System Integrators



Psace + Hed[™] Silicon Partner - SoC

- ODM Commercial portfolio
- OEM in-house platform designs

PARSEC

- Standard OS and Hypervisors
- Virtualization, orchestration runtimes
- IoT platforms and Edge runtimes
- Independent Software Vendors

For more information, please visit \rightarrow arm.com/solutions/infrastructure/edge-computing

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Focus Partnership – IoT Gateway OEM

Partner

AD\ANTECH

华北工控

norco

More Partner coming...

Why is this important?

- Proof of concept for Cassini and edge ready standards:
 - Establish cloud-native experience on Arm
 - Secure infrastructure edec
- Understarid, so very sitter hetries, to heployment
 - **Increase the number of Armpased gateways in partner portfolio**

Engagement status?

MOU signed with
 Contect and Lenovo in
 focused on 4

workstreams:

- Platform Standards
- Edge Security
- Distributed Edge Compute
- Joint go-to-market
- We are now running virtual workshops to cover all workstreams and align on priorities and deliverables





Lenovo

Remote I/O & DAQ Devices

Machine Vision



RISC-Based Gateways







Embedded Automation PCs

PCs Control IPC

Intelligent HMI



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